



WHAT IS FOREIGN TRADE?

Foreign Trade is concerned with the flow of goods and capital beyond national borders. In terms of the delivery of foreign trade buying and selling transactions, it takes place in two ways: import and export.



HISTORY OF FOREIGN TRADE

1st century AD

 Opening of the Silk Road

1776

 Smith's The Wealth of Nations

1817

Ricardo's works

1918

Plato's works by Xenophon

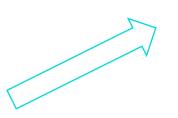




FACTORS THAT CAN AFFECT FOREIGN TRADE

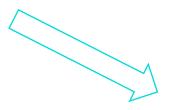
There are some important factors that can affect a state's foreign trade.

- □ Prohibitions
- ☐ Customs Duty
- ☐Trade Agreements
- **□**Premiums
- **□** Subsidies
- ☐ Administrative Protectionism...



PRIMARY FACTORS

Income levels and relative prices in foreign and domestic markets...



SECONDARY FACTORS

Trade reforms, monetary and fiscal policy instruments, firm level and trends in the world economy



FOREIGN TRADE FIGURES FOR 2020 ACCORDING TO TRADE MAP DATA

	P. I				
Partners	Exported value in 2020	Imported value in 2020			
World	17,271,017,748	17,551,465,827			
China	2,590,607,686	2,055,590,612			
Germany	1,378,030,840	1,171,580,759			
Russian Federation	337,105,352	231,667,985			

WHAT IS EXPORT?

Export is the process of selling goods produced in one country or supplied from a different country to different countries.

With exports countries can gain many advantages;

- ☐ Expanding market share
- ☐ Increase production
- ☐ Increase in sales and profits

Export has different types;

- ☐ Export Subject To Prior Authorization
- ☐ Registered Export
- ☐ Consignment Export
- ☐ Export Of Imported Goods
- ☐ Exports To Free Zones
- ☐ Free Export
- ☐ Exports Through Commercial Leasing



THE TOP 5 EXPORTING COUNTRIES IN THE WORLD

1	Rank	Country	Exports (millions of \$)	% of GDP	Year
		World	24,933,017.78	30.5%	2019
	1	China	2,643,376.93	18.5%	2019
١	2	United States	2,528,267.00	11.7%	2019
	3	Germany	1,811,351.01	46.9%	2019
	4	Japan	904,882.65	18.5%	2019
	5	France	891,181.57	31.8%	2019

WHAT IS IMPORT?

Import is the purchase of a good or service produced in one country by another country.

With imports countries can gain many advantages;

- ☐ Best quality products
- ☐ Tax concession for some special goods
- ☐ Adopting the culture of other countries
- ☐ Opportunity to go to other countries
- ☐ Profit margin increases
- ☐ Increases employment opportunities

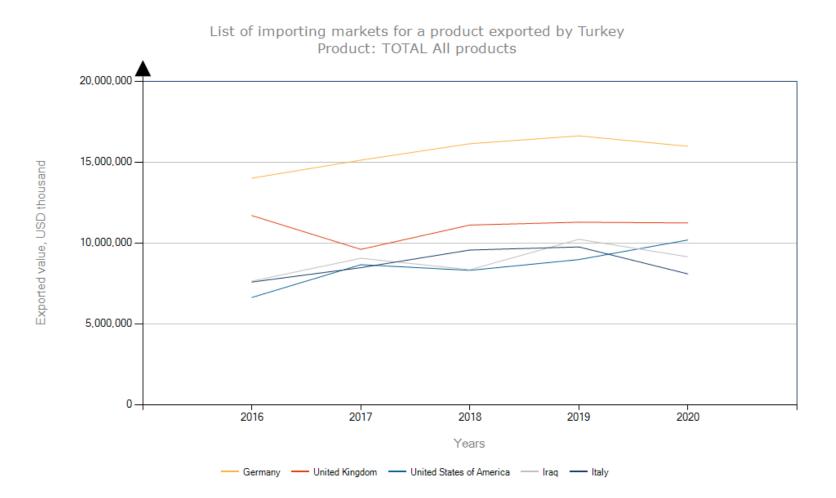
Import has different types;

- ☐ Letter of Credit Import
- ☐ Import against Goods
- ☐ Free Import
- ☐ Import against Document
- ☐ Credit Import
- ☐ Temporary Acceptance Import
- ☐ Anconsignment Import...

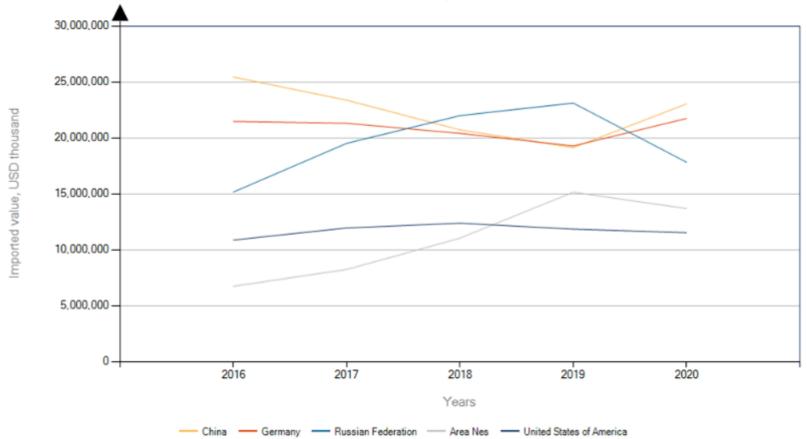




With 2020 figures, Turkey's exports are 169.5 billion dollars, imports are 219 billion dollars, export-import coverage ratio is 77.3% and foreign trade deficit is 50 billion dollars.







TURKEY'S FOREIGN TRADE STATISTIC

Years	Export		Impo	orts	Foreign trade balance	Foreign trade volume	Import of export welcome rate
	Value	Change	Value	Change	Value	Value	Change
2019	170,531, 000	▲ 2.2	202,705,0 00	▼-9.1	- 32,174,0 00	373,236,00 0	▲ 84.6 ••
2018	167,923, 862	▲ 7.0	223,046,8 79	▼-4.6	- 55.123.0 17	390,970,74 1	▲ 75.3
2017	156,992, 940	▲ 10.1	233,799,6 51	▲ 17.7	- 76,806.7 11	390,792,59 2	▼ 67.1
2016	142,529, 584	▼-0.9	198.618.2 35	▼-4.2	- 56,088,6 51	341,147,81 9	▲ 71.8
2015	143,838, 871	▼-8.7	207.234.3 59	▼-14.4	- 63,395,4 87	351,073,23 0	▲ 69.4

CONCLUSION

Some studies have suggested that there are many factors affecting foreign trade. These are important factors such as customs duty, trade agreements with other countries. As a result of these, trade data varies both in the world and in Turkey.

